



Q. What do these companies have in common?



Mercedes-Benz



A. They all have invested in the Republic of Tatarstan

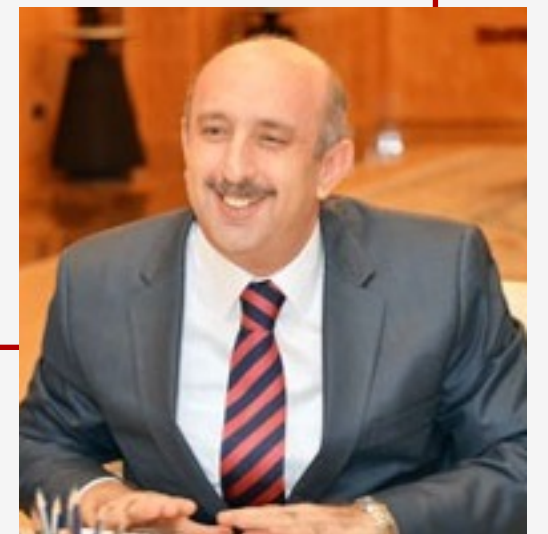
Rockwool invested \$150 mln. and constructed the largest mineral wool plant in the World. I have never in my life met any administration anywhere in the World that is so business oriented and professional towards its investors.

Eelco Van Heel, CEO Rockwool



Hayat Group is investing into its project in Alabuga \$580 mln. Tatarstan has a great business environment.

Onur Guven, Development Director,
Hayat Group



SEZ Alabuga is one of the most effective examples of public-private partnerships that I have ever come across in the World

Alan Mulally, General Director,
Ford Motor Company



The decision to expand production capacity and investing in Alabuga was made under the long-term strategy of localization in Russia. We plan to work on increasing our production and expand the range of products.

Robert Nichols, General Director,
3M Russia



Republic of Tatarstan at a Glance

68
thousand km²
total area

3.8
million
population

1.2
million
population of Kazan

<50
%
of Russian
population lives
within 1000 km
from Tatarstan

797
km
from Moscow

77 F
day-time
temperature
in July

15 F
day-time
temperature
in January

Tatarstan - dynamic economic growth

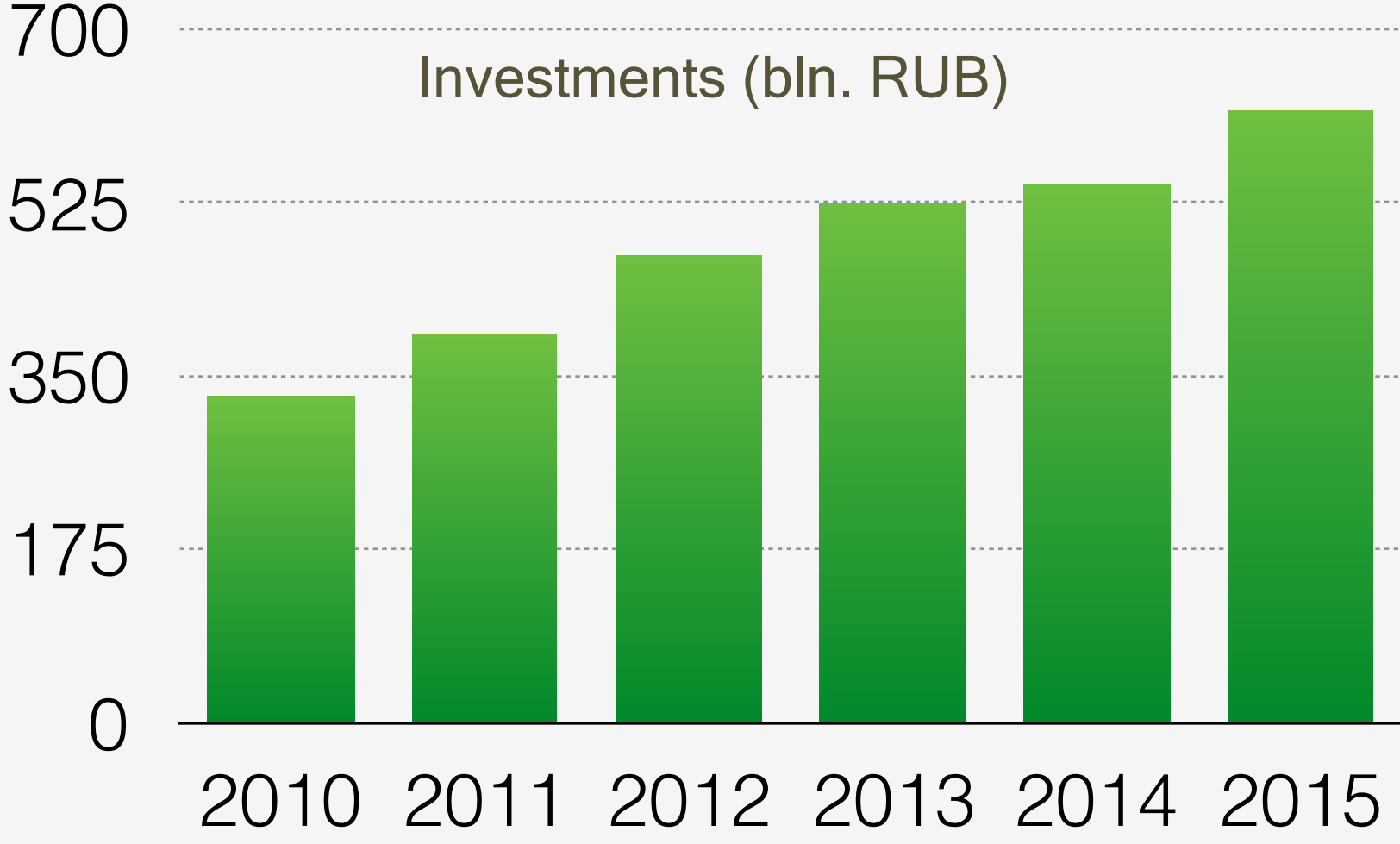
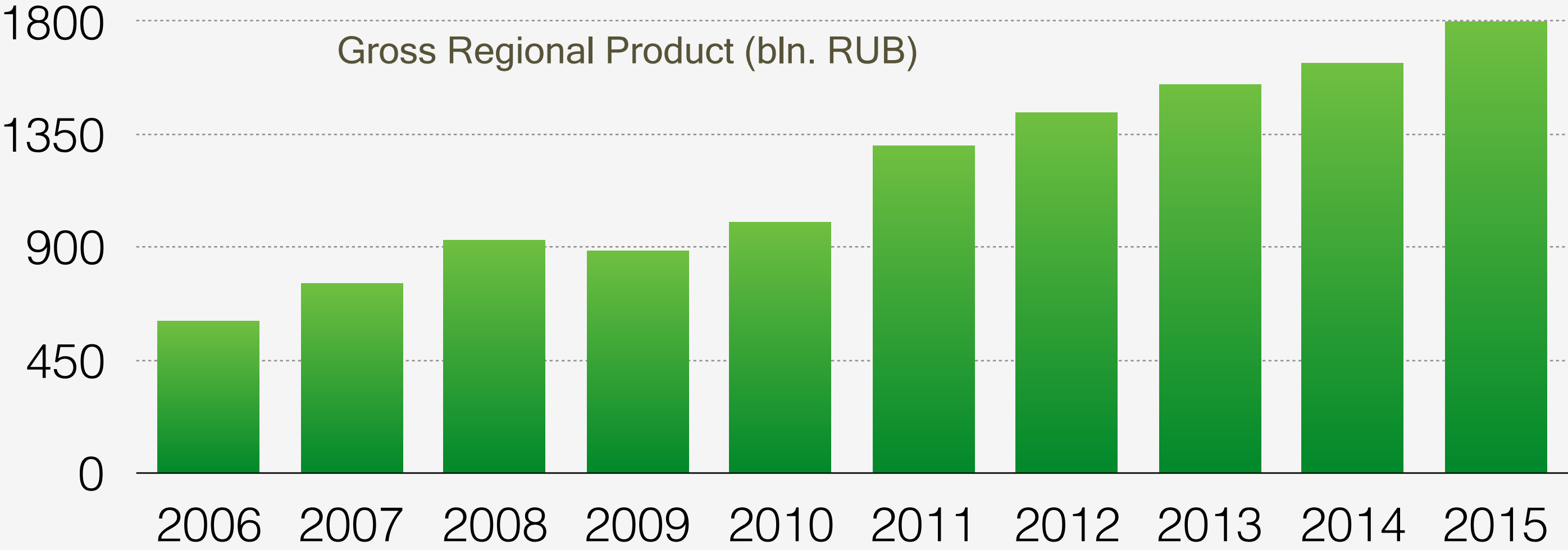
Gross Regional Product
1.8 trillion RUB
7th place in Russia

Industrial Production
1.856 trillion RUB
5th place in Russia

Tatarstan
ranks first in
Russia in
investment
climate

Investments
617.8 billion RUB
3th place in Russia

Agricultural Production
213,7 billion RUB
3th place in Russia



Tatarstan - wide range of tax preferences

Tax	Common rates	Republic of Tatarstan	SEZ Alabuga	SEZ Innopolis	TAD
VAT	18 %	18 %	18 % Free Trade Zone, 0 % export	18 % Free Trade Zone, 0 % export	18 %
Corporate tax	20 %	15,5 - 20 %	2% - first 5 years 7% - next 5 years 15,5% - untill 2055	0% - until 2018 15,5% - untill 2055	5% - first 5 years 12% - until 2026
Social tax	30% - until 2018 34% - from 2019	30% - until 2018 34% - from 2019	14% - untill 2017 21% - untill 2018 28% - untill 2019	14% - untill 2017 21% - untill 2018 28% - untill 2019	7,6% - until 2026
Assets tax	2,2 %	0,1 - 2,2 %	0 %	0 %	0 %
Land-value tax	1,5 %	0,1 - 1,5 %	0 %	0 %	0 %

The Strategy of Social and Economic Development

Tatarstan - 2030



Formation and
accumulation of
human capital



Creation of public
institutions which
demand human capital



Creation of comfort
environment for human
capital development

Tatarstan - global investment attractiveness

Main direction

- 1 elimination of administrative barriers in investment sphere
- 2 open dialogue with the Government
- 3 implementation of the best practices of investment promotion
- 4 investment infrastructure development
- 5 governmental support of the Investors

16 trillion RUB of investments in 2016-2030

Tatarstan - comfort place for Doing Business

Main direction

- 1 involvement of the economically active population in business activity
- 2 small and medium entrepreneurs support
- 3 extension of cooperation of Tatarstan business with the leading global companies
- 4 encouraging innovation development
- 5 extension of alternative sources of SME's funding

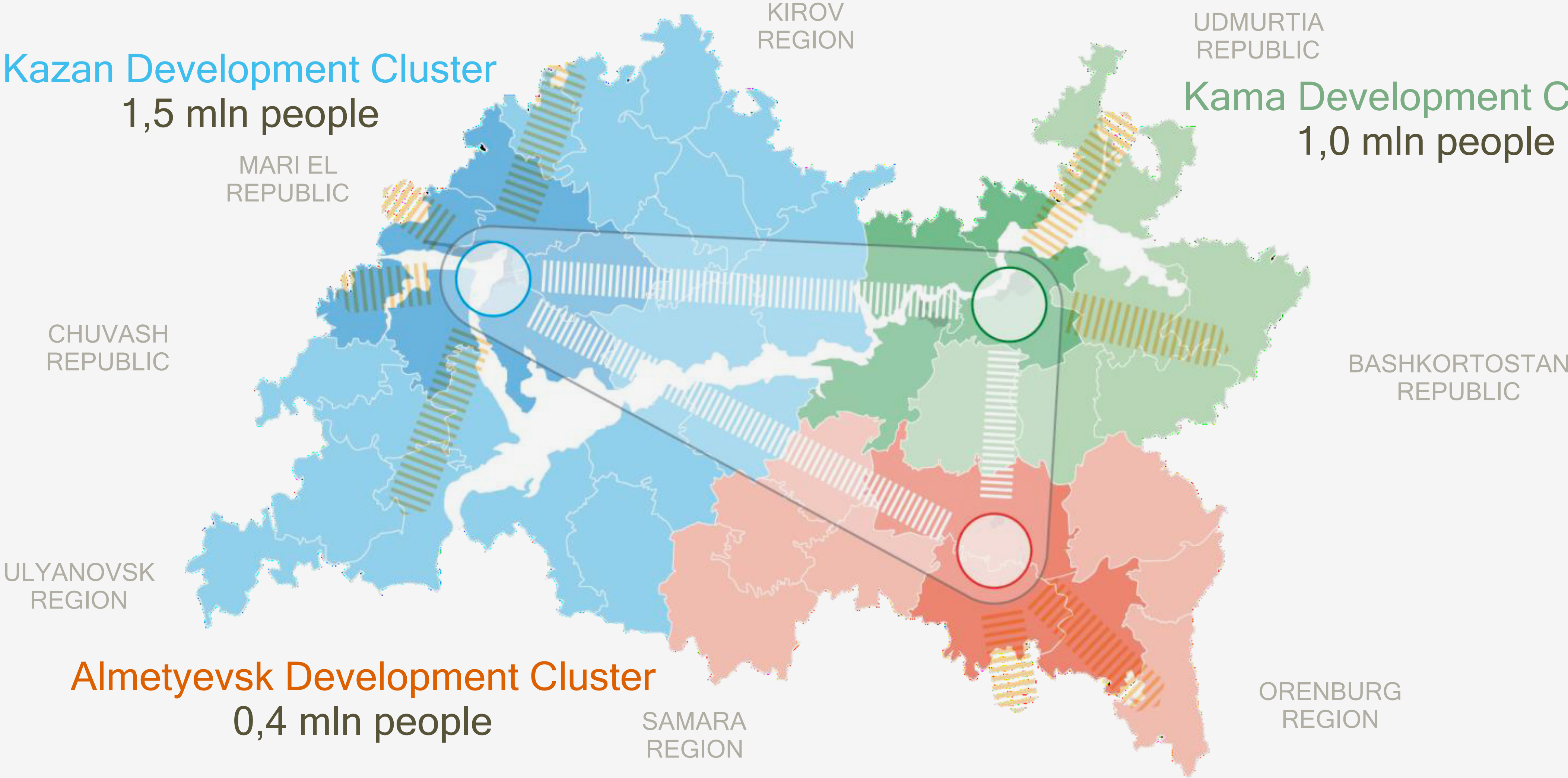
2,8 times SME's turnover growth by 2030

Volga-Kama Metropolis - synergy of Tatarstan

Kazan Development Cluster
1,5 mln people

Kama Development Cluster
1,0 mln people

Almetyevsk Development Cluster
0,4 mln people



Kazan - the third capital of Russia

Top-3 of the most popular tourist destination in Russia according to TripAdvisor 2014 Travelers' choice research

One of the biggest educational center of Russia - Top-3 largest population of students

Major events:

- 2015 FINA World Aquatics Championship;
- 2017 FIFA Confederations Cup;
- 2018 FIFA World Cup;
- 2019 WorldSkills Competition.



Innopolis - the city of high technology and innovations



155 thousand people population

60 thousand people IT specialists

193 Ha Special Economic Zone

1 mln sq. meters technoparks

75 thousand sq. meters IT-University

7,7 mln. sq. meters residential and social infrastructure

SMART City Kazan - the city of 22nd Century



60 thousand people population

650 Ha greenfield urban development

102 Ha Special Economic Zone

225 Ha International Business Center

105 Ha parklands

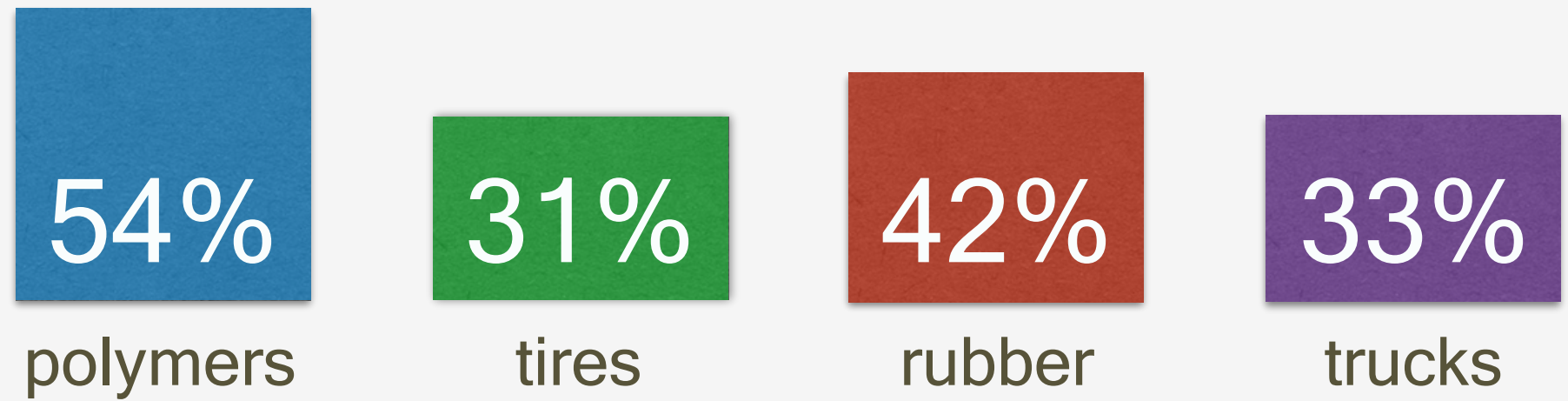
228 Ha Knowledge and Educational Center

Kama Innovative Territorial Production Cluster

Largest cities by population:
 - Naberezhnye Chelny (519,000)
 - Nizhnekamsk (230,000)

In 2016 Naberezhnye Chelny City has granted a new status of a territory of advancing economic development with the range of tax preferences for the next 10 years.

On the Cluster territory produced:



Special Economic Zone «Alabuga»

48 residents

21 operating factories

5,300 jobs created

95 bln rubles

132 bln rubles

11 bln rubles

investments

industrial output

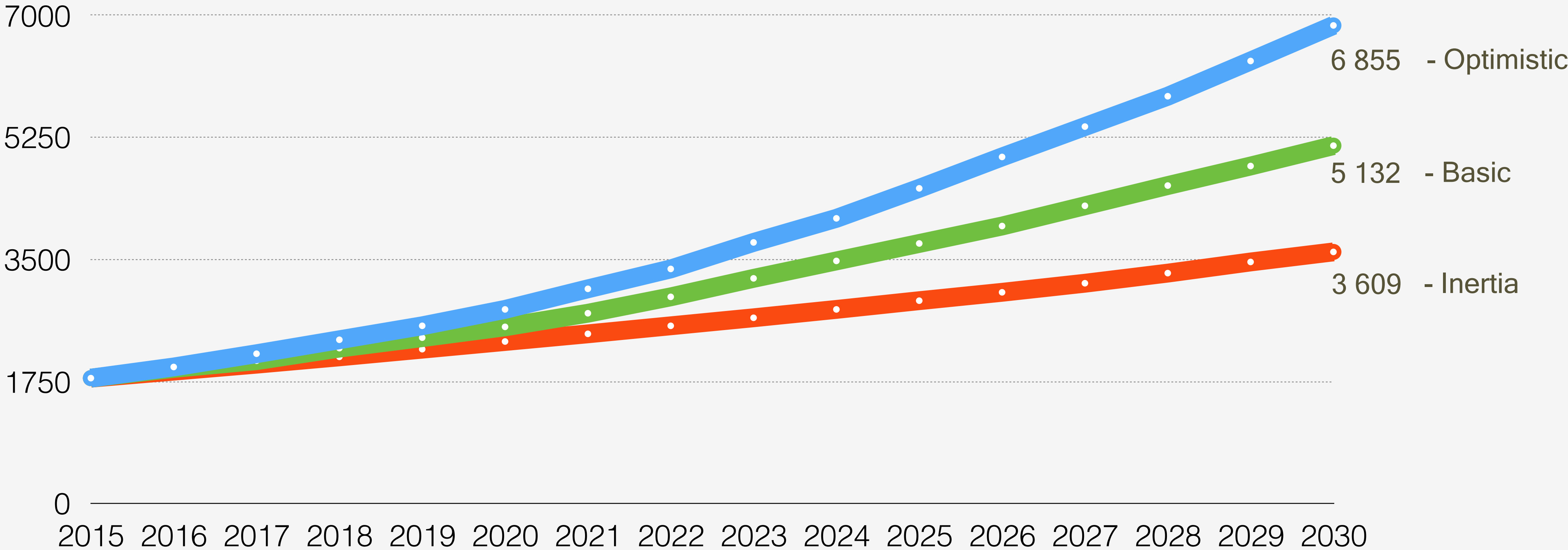
tax revenue



Tatarstan - High speed connection



GRP of Tatarstan - expected growth



1,8 times

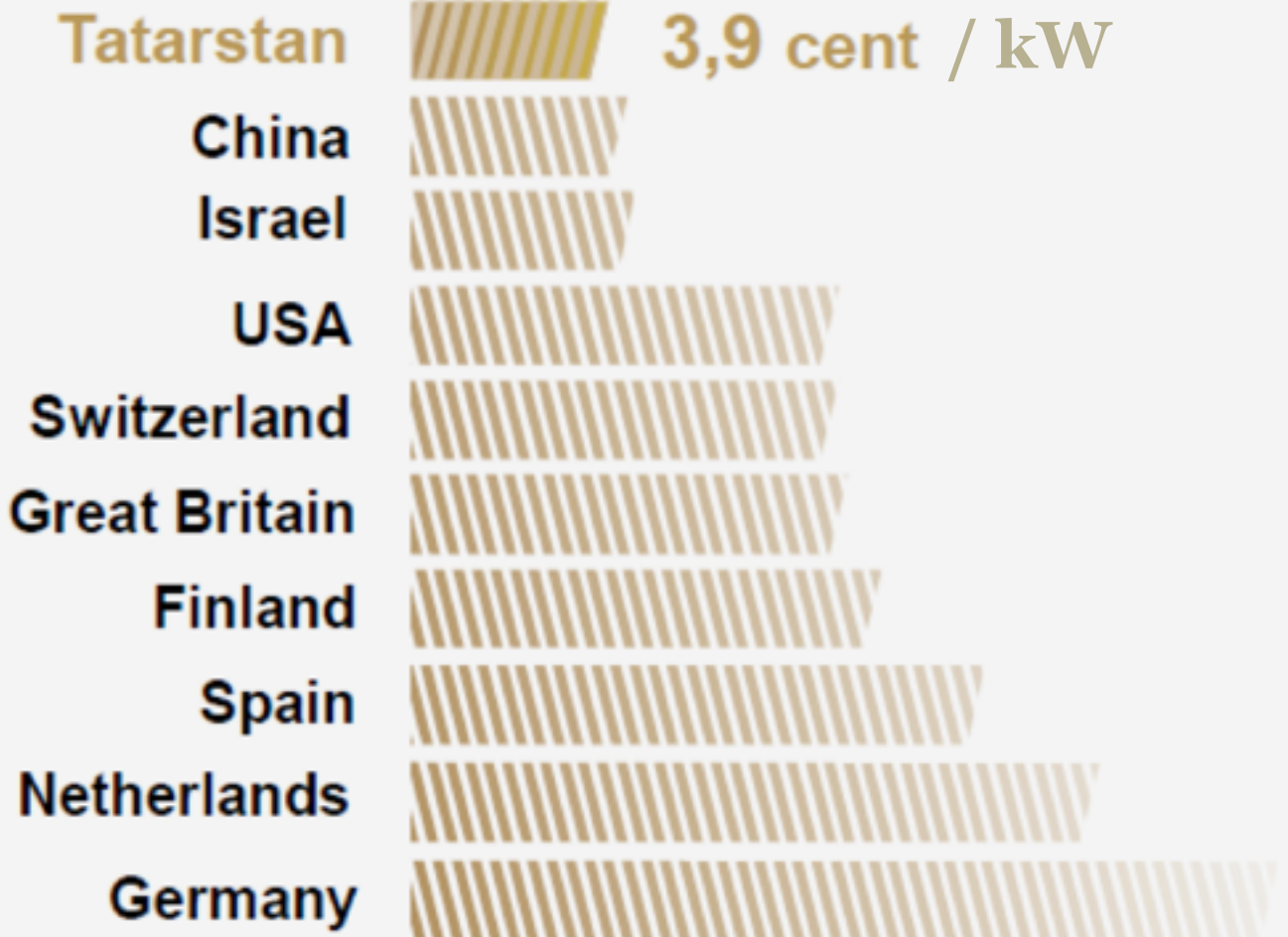
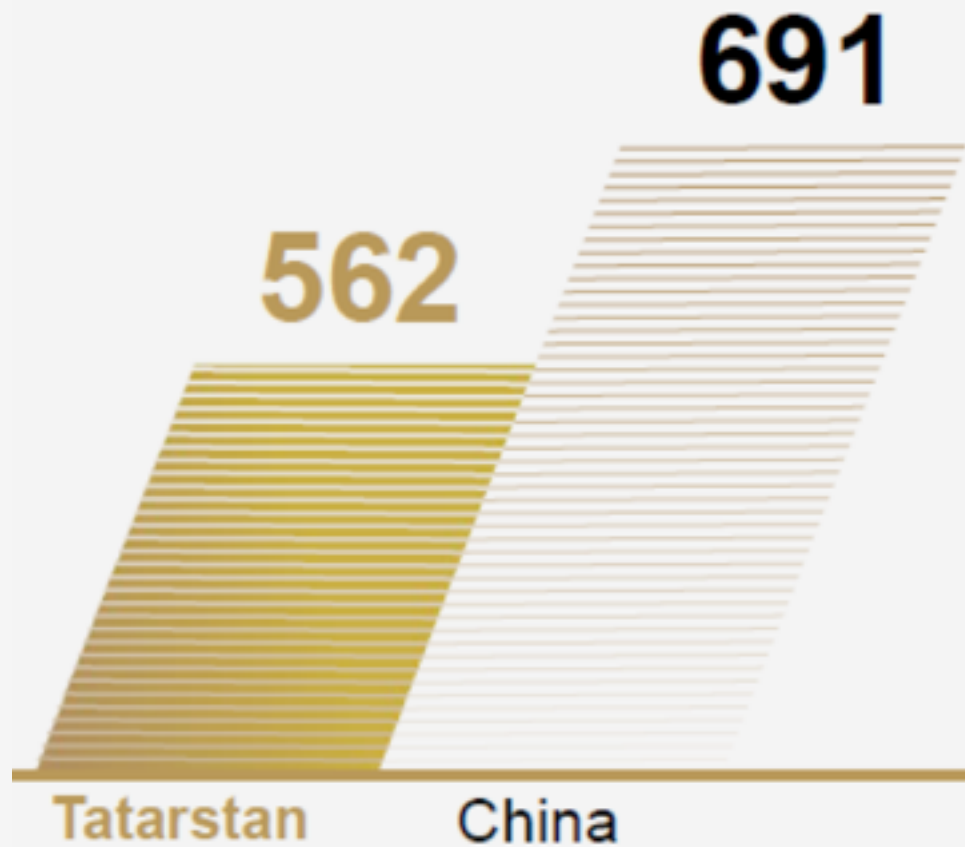
Gross Regional Product growth by 2030

Q: Why Tatarstan?

It generally easier to do business with us

- developed market
- low level of red tape
- open dialogue with the Government
- well-developed infrastructure
- tax preferences and incentives
- availability of qualified employees
- safety and stability

Average monthly salary, USD



Q: Why still aren't you investing in Tatarstan?

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